

# MassVentures

**FUELING START-UP GROWTH IN MASSACHUSETTS**

## Request for Proposals MassVentures START (SBIR TARgeted Technologies) Program Stage I Grants

### What is START?

START is a program funded by the Commonwealth of Massachusetts to assist Massachusetts companies that have received at least the equivalent of a Phase II Small Business Innovation Research ("SBIR") or Small Business Technology Transfer ("STTR") grant to commercialize their technologies. The program was created to assist high growth companies that will expand employment opportunities, promote manufacturing and commercialization, and stimulate innovation across the Commonwealth.

### Who is eligible?

Any Massachusetts company whose application to the program is not based on pharmaceutical, therapeutic or medical device technology and has received a Phase II SBIR.

For the first time, proposals based on clean energy, alternative energy and other energy technologies are now eligible to apply for START.

There is no strict requirement about when the qualifying Phase II SBIR was received. However, if it was received prior to March 1, 2012, you should explain in your application why it remains commercially relevant today.

A "Massachusetts company" is one that conducts its research, development, manufacturing and commercialization primarily in the Commonwealth of Massachusetts, and for the purposes of this program commits to continuing to do so. It is expected that START funds will be spent primarily in Massachusetts.

### How do I get more information?

Many of your questions will be answered on the MassVentures website. Please make sure to review the full START section, including our Frequently Asked Questions page. If you have further questions, please contact the START Program Manager, John Fitzpatrick, at [jfitzpatrick@mass-ventures.com](mailto:jfitzpatrick@mass-ventures.com).

MassVentures will be conducting a conference call on Wednesday, March 16, 2016 at 2:00 pm for potential applicants to discuss questions the START Program and the Stage I application and selection process. The dial in information for that call is:

Dial in #862-902-0240; Pin #7551599

### How do I apply?

A detailed description of the application process is available at the MassVentures website.

The deadline for submitting applications is April 4, 2016.